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RCM Specialist Acquired by Global RCM Firm

Rockville, MD – October 16, 2018 – Greenberg Advisors (GA), the leading M&A advisor to owners and investors in healthcare Revenue Cycle Management (RCM) and Healthcare IT (HCIT), announced the acquisition by its client, Infinx, of Enhanced Revenue Solutions (ERS), an analytics and billing firm located in Houston, Texas. Greenberg Advisors served as exclusive financial advisor to the buyer in this transaction.

ERS, a fast-growing RCM firm servicing primarily Cardiology physicians, sought a partner with greater operational resources to help facilitate the company’s expansion.

The transaction is a result of the buyer retaining GA to identify and structure acquisitions of RCM service providers with defined specializations, strong leadership, and growing client bases. Brian Greenberg, CEO of GA, commented, “We’re glad that our access to owners throughout the RCM sector created this opportunity for our client, and we expect that it will be a springboard for their growth. I believe this transaction will prove to be very positive for both parties.”

GA has identified and analyzed many dozens of candidates for this client to consider. Ultimately, the seller in this transaction represents the best combination of clients, human talent, and opportunities.

About Greenberg Advisors

Greenberg Advisors, LLC provides trusted M&A and strategic advice within the financial services and business services sectors worldwide. The firm is best known for its expertise in Revenue Cycle Management (RCM), Healthcare IT (HCIT), Accounts Receivable Management (ARM), and Business Process Outsourcing (BPO). Focused on these sectors for nearly 25 years, the firm’s professionals offer a comprehensive, yet highly specialized perspective from which to advise clients, which has resulted in the completion of over 130 merger & acquisition (M&A), capital raising, valuation, and strategic advisory engagements. These client successes reflect its distinct client-first approach, objective point of view, deep sector expertise, and roll-up-the-sleeves work ethic. Greenberg Advisors celebrates its 10-year anniversary in 2019. Follow the firm on Twitter [@GreenbergAdvrs](https://twitter.com/GreenbergAdvrs) or visit www.greenberg-advisors.com.

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