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Greenberg Advisors Closes Four Transactions Worth \$140+ Million in 30 Days

GA has facilitated over \$400 million in transaction value since 2020

Rockville, MD – August 12, 2022 – Greenberg Advisors (GA) is excited to announce that it completed transactions for four of its clients within the last 30 days. These transactions represent a combined \$143 million in deal value, raising GA’s cumulative deal value since 2020 to \$400 million.

Two of the closings resulted from GA’s sell-side advisory services while two were the result of GA’s buy-side services.

So far this year, GA has advised in transactions involving companies that offered charge capture technology, outsourced Revenue Cycle Management (RCM) support, automated coding software, AI-driven healthcare remittance reconciliation technology, IT implementation and optimization solutions, and highly specialized healthcare consulting services, among others. The diversity of transactions is reflective of GA’s breadth of coverage within the RCM and Healthcare Information Technology (HCIT) sectors.

“Regardless of the macroeconomic challenges, there will always be a market for transactions like these, where the seller fills a core strategic gap for the buyer,” according to Brian Greenberg, CEO of Greenberg Advisors. “We haven’t seen any notable change in the overall appetite for M&A, but we have seen buyers become more selective regarding targets they pursue. As such, it’s more critical than ever to understand the detailed interests of buyers seeking RCM and HCIT investments.”

Greenberg Advisors’ next M&A Update for the RCM and HCIT market will be released in September 2022. [Click here](#) to review prior versions.

About Greenberg Advisors

Greenberg Advisors, LLC is an independent investment bank providing world-class M&A and strategic advisory solutions to Business Services and Technology companies in the Revenue Cycle Management (RCM), Healthcare Information Technology (HCIT), Accounts Receivable Management (ARM), and Business Process Outsourcing (BPO) sectors.

Focused on these sectors for over 25 years, the firm’s professionals offer a comprehensive, yet highly specialized perspective from which to advise clients, resulting in the completion of over 140 M&A, capital raising, valuation, and strategic advisory engagements. Since 2020, the firm has facilitated over \$400 million in transaction value. These client successes reflect Greenberg’s distinct client-first approach, deep sector expertise, objective point of view, and work ethic.

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